

**SAFEWAY**  
STEEL BUILDINGS™

BUILDING QUALITY, BUILDING  
TRUST, BUILDING VALUE.

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SAFEWAY Steel understands that not all our customers are alike. We have some customers who are familiar with all of the steel building vernacular and the technical nuances of contracting and building. In fact, our contractor network is a huge part of our business. However, we have many first time customers who are completely new to the idea of managing their own building project. Our project managers recognize that the idea of building a building can be intimidating. The “nuts and bolts” of this? Some of our customers will need a fair amount of instruction and support and we are fine with that! We love sharing our knowledge and expertise with new customers. We’ll show you how to cut out the middleman or we’ll put you in touch with an SAFEWAY dealer/general contractor who can manage your entire project – soup to nuts. We cater to all of our customers from novice to pro and everyone in between.

We craft elegant, efficiently designed, state of the art steel buildings engineered one at a time to fit your needs. Once we diagnose your storage problem, we have a solution. Safeway will align your construction goals and create a world class building experience that will ensure your building will exceed your expectations within all aspects of the process. Building Value, Building Trust, Building Quality and Building Buildings is all we do. You may only do this once! Let us be a part of your endeavor. We promise, you won’t be disappointed.

# SAFEWAY

STEEL BUILDINGS



BACKUS AERIAL PHOTOGRAPHY



## PATIENCE IN DESIGN

Your project may have started with a napkin sketch and that's ok, our design process starts with your Safeway project management team realizing your design criteria, understanding your timeline and ultimately, your goals. Whether you are a fortune 500 company or a small business owner looking for space, understanding our customers is paramount to the success of your experience with Safeway. Without a dedicated project specialist, the bumps in the road could be costly and timely.



## DRAFTING, ENGINEERING, DETAILING, CHECKING AND PRODUCTION

Our licensed engineers provide technical and professional expertise which assures building designs are consistent with your purchase order and meet or exceed building loads and code criteria . All final designs are checked and professionally stamped and sealed for the state in which they will be delivered. International orders will receive VA stamps, however will be designed for the load conditions in that country. With centuries of experience, our engineering department will insure timely, accurate, fully detailed approval, permit and for construction (erection) drawings. All factories are IAS AC -472 accredited and members of The Metal Buildings Manufacturers Association (MBMA)

## CUSTOMER SUPPORT

Each Safeway building order requires order entry, checking, manufacturing time and lastly ship time. Depending on the complexity of your building, manufacturing times will vary. For instance, a simple box building can be entered, checked and fabricated in as little as 4 weeks and a building requirement of double hipped roof's , mezzanines and cranes would require more detailing and engineering, thus may take more manufacturing time. Safeway understands job timelines are the critical path for a successful project, we are dedicated to delivering your building as quickly and efficiently as possible. We offer a range of delivery and pickup options, so you can choose the shipping method that best meets your needs. Most deliveries are made by our preferred trucking vendors who know and understand our loading and delivery process insuring you a seamless offload process.



## AUTOBODY SHOPTS

Beautifully built Safeway Auto body only look good but protect your equipment

## RETAIL STORAGE

Safeway has a reputation for building versatile buildings to suit any need.

## EQUIPMENT STORAGE

Safeway engineers rugged solutions to protect your equipment.



## PENNYWISE AND POUND FOOLISH

As the saying goes it is against the laws of business principals to get something for nothing! Making decisions with small amounts of money (pennies) that end up making bad sense for affecting larger amounts of money (pounds) could end up as a disaster for your steel building project. Daily we compete with our products on an international stage, when we hear a price that's too good to be true, guess what, it is! Apples to apples comparisons almost inevitably uncover what has been left out by our competition. Certainly, we could cheapen our products by purchasing seconds, blems, eliminating pre-welded clips, omitting trims and details etc., however, we do not believe in the "one and done" philosophy. Our mission for our end-users and contractors is to "refer and return".





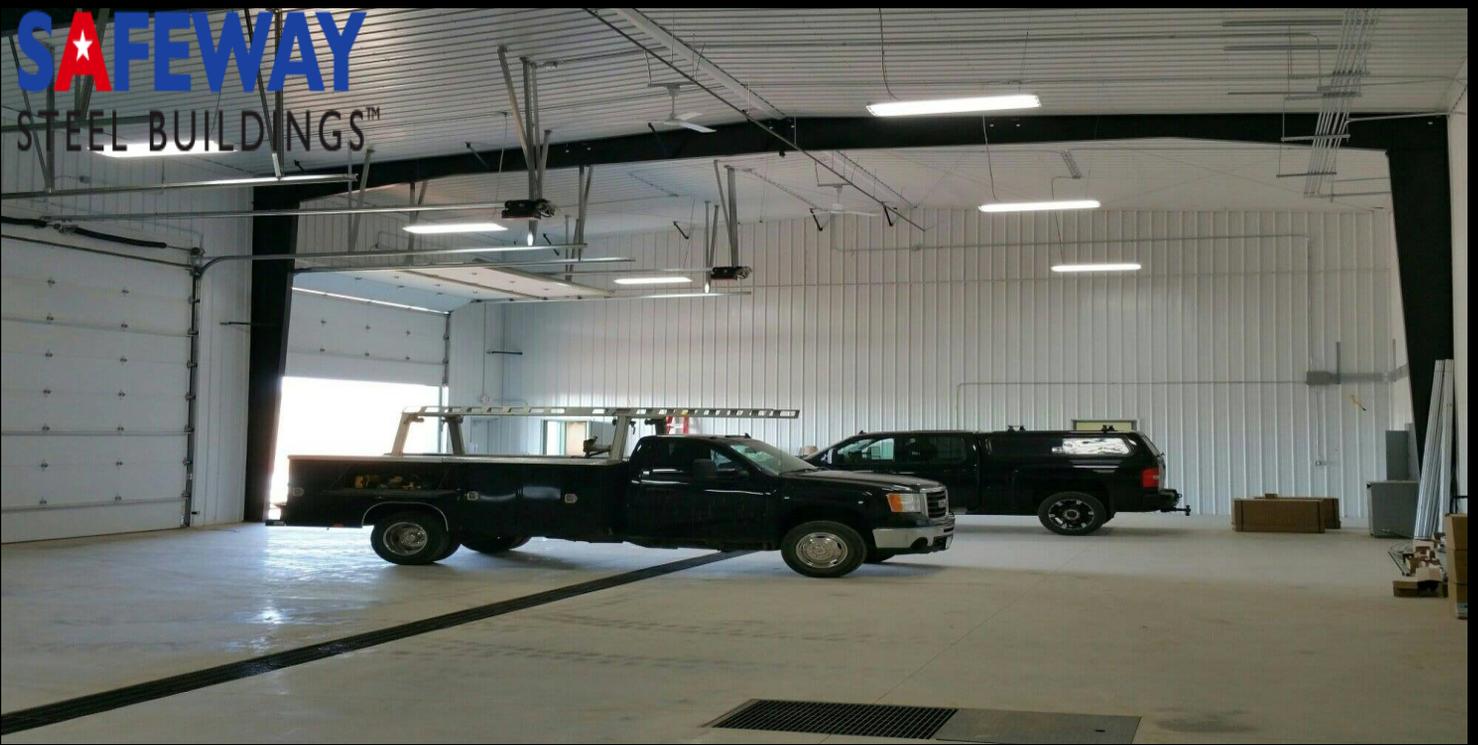
## ENGINEERED QUALITY

Since 1995 we have been tracking our satisfied customers. In fact, we actually have a tally. (It's how we measure our success.) For that reason, we have never sacrificed quality for price. In our 20+ years of experience we have built a solid reputation by paying attention to the little finite details that can be easily overlooked. At the end of the day, we don't just sell buildings, we sell solutions. Solutions to your retail needs, industrial space requirements, improvements to material handling and many more to list. "Our motto is the extra mile is never crowded" don't be the customer who purchases that once in a lifetime building from an internet broker to find the too good to be true price is just that. We will be with you from the first call to turning the last nut and bolt.

## WHY SAFEWAY?

- Design: Quick/Efficient
- Weight: Approx. 30% Lighter vs structural
- Foundation: Simple Design is lightweight and easy to construct
- Delivery: As quickly as 4-6 weeks
- Erection: Pre-drilled holes, welded clips, Easy, Fast and Step by Step
- Architecture: Outstanding detail can be achieved at a reasonable cost using conventional wall and fascia materials
- Overall Price: Price per square foot can be considerably lower vs conventional
- Sourcing and Coordination: Single sourcing Available
- Changes: High Flexibility, changes can be made easily, future expansions is simple and cost efficient.





## SETTING THE BAR FOR OUR COMPETITION

Safeway is the leading resource for custom-engineered metal building systems of the highest quality, making us one of the most trusted names in the industry and a builder's first choice when their projects matter most. When you purchase a steel building from Safeway, we consider you our partner. We stand behind our products from small residential shops to large multi-story buildings. Our team of draftsmen, detailers, checkers and engineers take painstaking efforts to make sure your project is designed correctly, on time and on budget. Even though we have multiple processes to eliminate errors and constant improvement is our mantra, we understand we are not perfect, misfabs do occur, this is "where the rubber meets the road" with any company. And we have proven time and time again that we take care of these issues. Our customers recognize this, as repeat business and referrals make up a large portion of our annual sales. Building Trust, Building Quality, Building Value, Building Buildings!







## BUILDING QUALITY

Safeway Commercial Steel Buildings are fabricated in state of the art facilities. Our accredited factory partnerships, ensure that Safeway provides an extra level of assurance that our engineering/order/design/fabrication processes all conform to high-quality standards and are evaluated bi-annually by a respected independent third party. As an added benefit, all Safeway affiliated factories are evaluated annually by UL,FM, Miami-Dade County and Florida Approval.

## BUILDING VALUE

The development of Safeway over the years has been changed to its continuous entrepreneurial drive and spirit. Safeway's advancement from its simple beginnings to its present position as one of the industry's leading is based on the expansion of its Builder network, which presently extends across the U.S., Canada and Caribbean. Safeway supports its business with technical and customer centers as well as fabrication facilities strategically located across the US making it truly a nationwide company .



## BUILDING TRUST

Personalized service is what you deserve and expect. When you partner with Safeway you are getting invaluable technical assistance and hands on support- so the entire process is easier from start to finish. Building trusted relationships nationwide for over 20 + years. With our A+ BBB rating and countless referrals, you can trust when your products arrive, all the parts and pieces are there, fit correctly and goes together seamlessly.





## DETAILS

Details, details, details. Did you say details? This is what will forever set us apart from the run of the mill internet brokers. Have you ever heard the saying don't sweat the small stuff? Well, we do. In fact, to say we are obsessed with producing the most advanced steel building products on the market is an understatement. We sweat the small stuff, so you don't have to.

## FAST, COST-EFFECTIVE ERECTION

With years of development, our goal is to provide the custom solution you're looking for, while minimizing the total cost of your investment. Our leading-edge engineering capabilities provide efficient designs and our smart easy to construct building systems provide a fast and economical way to build your next project

## WARRANTIES

Safeway's commitment to quality materials allow us to offer the best warranties in the industry.

- **50 Year Structural Warranty**
- **40 Year Paint Warranty**
- **35 Year Roof Warranty**
- **Lifetime Fastener Warranty**
- **Weather-tightness Warranty Available**
- **No dollar limit Warranty Available**



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## WHAT IT TAKES TO BE NUMBER ONE

In the famous words of Vince Lombardi "Winning is not a sometime thing: its an all time thing. You don't win once in awhile: you don't do things right once in awhile: you do them right all the time. Winning is habit ....." In order for us to win, we must deliver the highest quality steel buildings products at competitive prices with unsurpassed customer support and integrity. We obsess over our buildings . Building Quality, Building Value, Building Trust, Building Buildings.

## YOU'VE GOT CHOICES! SO WHY CHOOSE SAFEWAY

We know you have choices in the marketplace and we are honored that you have chosen Safeway. If you are looking for a building that will last a lifetime and want a company that can back it up, look no further. Call the pros at Safeway and let us design your dream building toady!

SAFEWAY Steel Buildings are custom made to your exact specifications. Don't be fooled by gimmicks and canceled orders, all Safeway buildings are made 1 at a time just for you. Industry leading designers, checkers and engineers are laser focused and are completely committed to an error free process. Building Value, Building Quality, Building Trust, from the first call to the last fastener, experience the SAFEWAY difference.

**GIVE US CALL TODAY OR VISIT US ONLINE**

**YOUR BUILDING IS WAITING!**

**TOLL FREE: 800.547.8335**

[www. Safewaysteel.com](http://www.Safewaysteel.com)